

Maurice Vercoutere
Barbara Blair
821 Santa Clara Ave
Alameda, CA 94501


August 18, 2000

Pat Colburn
Kane and Associates
1808 Santa Clara Ave
Alameda, CA 94501

Dear Pat:

I just wanted to thank you for the paint testing kit and the article on the sewer lateral. Both are very informative and helpful. I also wanted to take this opportunity to say what a pleasure it was working with you during the process of purchasing this lovely home. Your patience and understanding of the real estate business certainly helped me through unfamiliar territory. I also appreciate your forthrightness in regards to the problems that a home of this age will have. We all feel very comfortable here and even though many things are still in boxes this house is definitely our home.

Sincerely,


Barbara Blair
Julian Alex
Maurice Vercoutere

Barbara Blair

And Alex and Julian